

(1) Weightmans Solicitors for "Legal Week"

Casehandlers – are you ready to step up?

You've already demonstrated that you're a highly competent, effective casehandler.

Now you're looking for a bigger challenge, a new caseload to really get your teeth into.

And you're interested in specialist legal fields such as Workplace Safety, Public Sector, Healthcare and Professional Indemnity.

Then here's your opportunity to join one of the North West's leading firms and step up to a rewarding career in insurance litigation.

Working for us means being part of a team that puts clients first and understands their business priorities. It also means belonging to a culture that embraces clear thinking, decisive action and effective performance.

We are looking for :

- Qualified Lawyers with up to 3 years PQE
- Paralegals
- Legal Executives

Attractive terms include a very competitive salary plus benefits, and the chance to take on a rewarding role with outstanding career development possibilities.

Are you ready ? Then send your CV to
or Weightmans, India Buildings, Water Street, Liverpool, L2 0GA by (closing date)

Weightmans is an Equal Opportunities employer

Business Development : A Challenge With A Difference

Take a modern, national legal practice with a very dynamic approach to business growth and development. Add a reputation for excellence, innovation and commercial acumen. Include ambition to become even more respected and successful than we already are.

The result is Weightmans, one of the UK's most progressive law firms, with over 600 staff and 80 partners based at offices in Liverpool, Manchester, London, Birmingham and Leicester.

To help us continue to grow and meet our ever-increasing commercial challenges, we need two Business Development Managers. One will focus on broad business development and marketing activities across a number of practice areas, the other will concentrate on the NHS practice. Reporting to the Head of Client Services, both roles will be based in our Liverpool office.

North West

Business Development Manager – NHS

Key Responsibilities:

- Work with the Head of Client Services, Client Partner and NHSLA to identify areas for development
- Produce a CRM programme to ensure continued success with the renewal of the NHSLA contract
- Identify the needs and wants of the NHSLA and NHS Trusts and meet their demands
- Assist with the development of the Marketing database and management of market intelligence

c£40000+benefits

Business Development Manager – Cross Practice

Key Responsibilities:

- To initiate and lead effective business development activities across the firm's practice areas
- Identify opportunities in new market sectors and new prospects in current market sectors
- Co-ordinate all major tender activities for new business within the firm
- Manage the Marketing database and assist in the development of a Marketing Assistant

To fill one of these roles, you will need a proven track record, with at least 3 years business development experience, ideally within a professional services environment. The NHS role will require specific knowledge of working with NHS trusts. You will be dealing directly with partners and senior clients, so you will need to demonstrate high-level communications skills, a capacity for innovative commercial thinking and an appetite for working to tight deadlines.

If you feel you've got what it takes to succeed in either of these positions, and are ready for a challenging and rewarding career with one of the UK's most dynamic law firms, please send your CV and current salary details, quoting the relevant reference number, to

(2) Affinity Healthcare HR Manager Recruitment Ad

We're special. Are you ?

We are a rapidly growing independent healthcare organisation, providing mental health services for both NHS and private patients at Cheadle Royal Hospital in Cheshire

It's a special environment, where we need to recruit, retain and nurture special people. Around 600 of them, all with individual training, development and personal welfare needs.

To do that, we need a **Human Resources Manager**, who is

- Experienced in a similar environment or blue-chip organisation
- Up for the challenge of working in the exciting field of mental healthcare
- Able to devise effective HR strategies, internally and externally
- Ready to plan and implement good working practices

Are you this special ? If you are, we'd like to hear from you.

(Response details)

(3) KHA RECRUITMENT LEAFLET

VISUAL :

WINDOWS DROP-DOWN MENU HIGHLIGHTED ON "RE-NAME", WITH THE CHANGE FROM/TO DIALOGUE BOX COMPLETED WITH THE OLD AND NEW NAMES)

The name's not the only thing that's new about KHA Recruitment

As Kenneth Hoare Associates, we've already established a matchless reputation for professional service and prompt, precise response to our clients' recruitment needs.

Now, as KHA Associates, we are about to take recruitment consultancy into a new age, with the latest technology, the most innovative ideas and our most comprehensive range of services ever.

Still part of the long-established Alba group, our new specialist divisions cover retail, telecommunications, IT and e-commerce. These add to our existing expertise in automotive, manufacturing, engineering, aerospace, electronics, quality, logistics and purchasing.

Our new services offer candidate databases over the Internet and CV's on CD -Rom, allowing you to see and hear candidates on-line. These complement our search and selection, screening, psychometric testing and independent HR consultancy services.

Whatever your staffing headaches, we can relieve them. We work in close partner-ship with all our clients, with individual sector specialist consultants to assure you of the highest level of service at all times.

Call us on or visit our website at

KHA Recruitment
Finding the right people to fit the right jobs